



Objectives

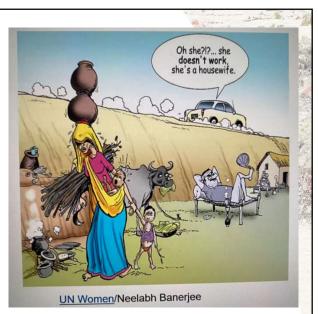
- Describe tactics used by Industry to influence Health Professionals
- Understand the role of Health Professionals related to the International Code and WHA resolutions

Guilt

Health professionals commonly state the concern that, if they promote breastfeeding, they may...

"impose guilt upon those who do not breastfeed." (Labbok 2008)

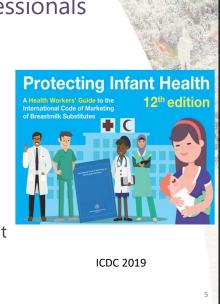
Guilt is more prevalent among mothers who formula feed than breastfeeding mothers. (Jackson 2021)

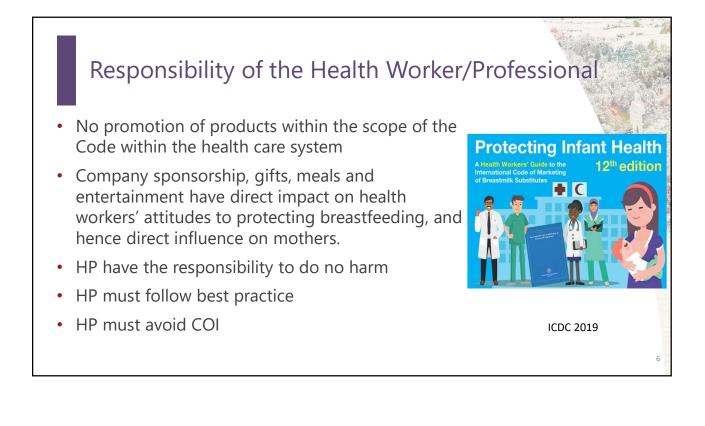


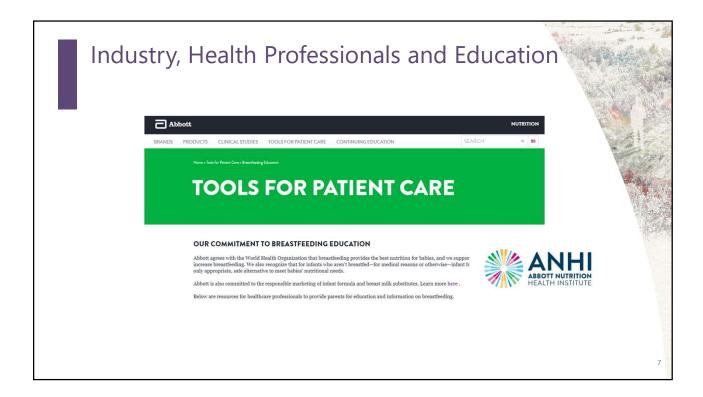
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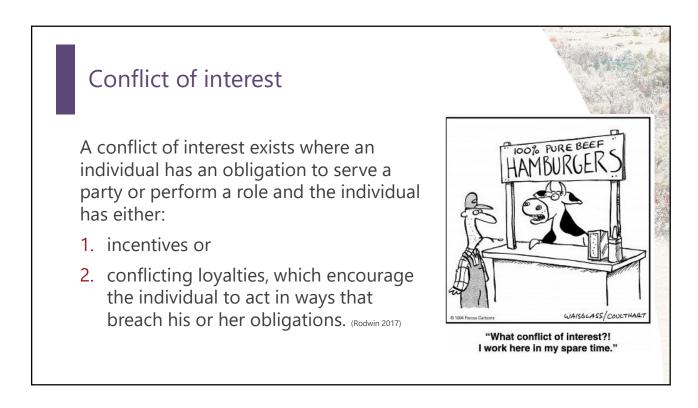
Industry and Health Workers/Professionals

- HP maybe 'used' by companies for promotion products due to close interaction with families.
- Trust is violated when HP are not aware of subtle ways marketing works, and how exploiting companies are.
- Sometimes the 'reward' seems too difficult to resist.
- The HP may not see the harm or even might see it as beneficial to their professional development.









Conflict of interest and the infant formula industry—a call to action

In the field of child health and nutrition, the primary responsibility of health professionals is to safeguard optimal health and development, which includes protection and support of breastfeeding.

The primary concern of companies who manufacture breastmilk substitutes is **profit**, and their marketing strategy often targets endorsement by health professionals. McFadden et al., 2016

The intersection of these two groups therefore leads to conflicts of interest. Clark 2017



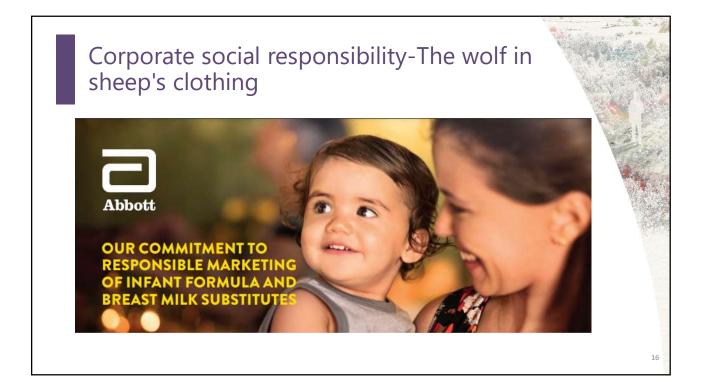




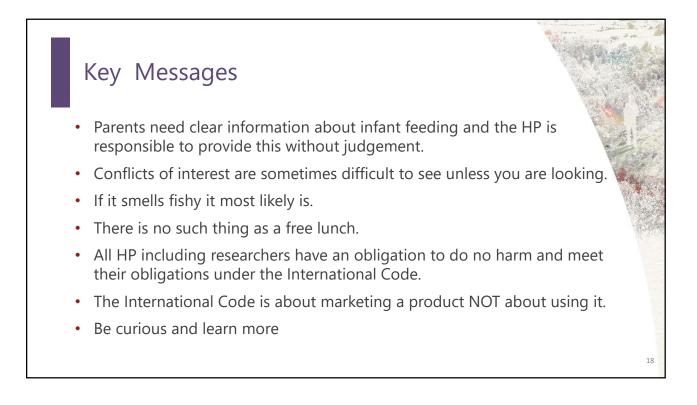












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